NORTH CAROLINA HIGH SCHOOL ATHLETIC ASSOCIATION
2014-2015

OPERATING TOTALS AS OF MARCH 31, 2015

REVENUES

PLAYOFFS		14-15 Actual	14-15 Budget
FOOTBALL	4010	$ 447,364.00	$ 490,000.00
VOLLEYBALL	4012	$ 35,620.00	$ 20,000.00
CROSS COUNTRY	4014	$ 22,346.00	$ 14,000.00
BASKETBALL	4016	$ 214,855.00	$ 380,000.00
WRESTLING	4018	$ 30,471.00	$ 90,000.00
SOCCER	4020	$ 54,495.00	$ 75,000.00
SWIMMING	4022	$ 29,558.00	$ 22,000.00
INDOOR TRACK	4023	$ 21,141.00	$ 10,000.00
TRACK	4024		$ 30,000.00
LACROSSE	4025		$ 15,000.00
BASEBALL	4026		$ 53,000.00
SOFTBALL	4027		$ 35,000.00
CHEERLEADING	4029	$ 106,899.00	$ 75,000.00
TOTAL PLAYOFF REVENUE		$ 962,749.00	$ 1,309,000.00

CORPORATE SPONSORSHIPS			
AMERICAN ADVANTAGE	4194	$ 6,000.00	$ 7,500.00
CAROLINA PANTHERS	4171	$ 7,000.00	$ 7,000.00
TOWN OF CHAPEL HILL	4140		$ 15,000.00
CHEER LTD.	4178		$ 10,000.00
COOL RIVER SYSTEMS	4106		$ -
FASTMED	4115	$ 5,000.00	$ 5,000.00
GREENSBORO CVB	4190		$ 37,000.00
HONIGS	4193		$ 500.00
HUDDLE	4119	$ 50,000.00	$ 50,000.00
TOWN OF KERNERSVILLE	4137	$ 16,500.00	$ 16,500.00
MARKETING SPECIAL PROMOTIONS	4127	$ 33,333.00	$ 100,000.00
MAX PREPS	4195	$ 10,000.00	$ 40,000.00
MISCELLANEOUS	4198	$ 6,457.00	$ 2,609.00
MORT'S	4155		$ 5,000.00
MUSCO	4142	$ 19,000.00	$ 19,000.00
NC AMATEUR SPORTS	4123	$ 2,000.00	$ 2,000.00
NC AMATEUR WRESTLING	4125	$ 2,500.00	$ -
NC CHAPTER OF US LACROSSE	4121		$ 1,000.00
NC FARM BUREAU	4174	$ 35,000.00	$ 35,000.00
NC NATIONAL GUARD	4108	$ 25,000.00	$ 25,000.00
NC TENNIS FOUNDATION	4136	$ 5,000.00	$ 5,000.00
NEW BALANCE	4107	$ 2,500.00	$ 5,000.00
ORANGE CO. VISITORS BUREAU	4188		$ 5,000.00
RALEIGH SPORTS CONSORTIUM	4166		$ 233,358.00
SUBWAY	4109	$ 26,667.00	$ 80,000.00
TIME WARNER CABLE	4172		$ 210,000.00
WELLS FARGO-AWARDS	4112	$ 130,000.00	$ 130,000.00
WILSON	4134		$ 69,000.00
TOTAL CORPORATE SPONSORSHIPS		$ 381,957.00	$ 1,115,467.00

OTHER REVENUE			
CHAMPIONSHIP OFFICIAL'S AWARDS	4113		$ -
ENDOWMENT GAMES	4312	$ 312,586.00	$ 200,000.00
OFFICIALS REGISTRATION	4400	$ 465,084.00	$ 425,000.00
MEMBERSHIP DUES	4500	$ 370,691.00	$ 365,000.00
FINES	4600	$ 38,500.00	$ 40,000.00
HANDBOOKS/DIRECTORIES	4712	$ 14,430.00	$ 20,000.00
RULE BOOKS	4714	$ 6,838.00	$ 6,000.00
PROGRAM SALES	4718	$ 23,046.00	$ 25,000.00
HALL OF FAME BANQUET	4750	$ 6,425.00	$ 6,000.00
ADVERTISING	5012	$ 1,460.00	$ 2,000.00
SALES TAX REFUND	5016		$ 12,000.00
CATASTROPHIC INSURANCE	4810	$ 522,221.00	$ 495,000.00
DIVIDENDS-INTEREST	4910	$ 1,153.00	$ 2,500.00
WRESTLING-WENDELL HAMPTON	5014		$ -
MISCELLANEOUS INCOME	5018	$ 1,137.00	$ 10,000.00
TOTAL OTHER REVENUE		$ 1,763,571.00	$ 1,608,500.00
TOTAL REVENUE		$ 3,108,277.00	$ 4,032,967.00

EXPENSES

SALARIES/BENEFITS		14-15 Actual	14-15 Budget
SALARIED WAGES	6010	$ 573,736.00	$ 782,300.00
HOURLY WAGES	6012	$ 57,025.00	$ 80,600.00
DISCRETIONARY WAGES	6023	$ 15,918.00	$ 40,000.00
INCENTIVES	6022		
FRINGE BENEFITS-AUTO	6025	$ 6,386.00	$ 6,000.00
OTHER WAGES	6030	$ 1,000.00	$ 11,850.00
FICA	6032	$ 46,690.00	$ 65,100.00
RETIREMENT	6034	$ 50,259.00	$ 68,575.00
WORKERS COMPENSATION INSURANCE	6036	$ 2,330.00	$ 2,542.00
DENTAL INSURANCE	6037	$ 5,261.00	$ 7,300.00
HEALTH & VISION INSURANCE	6038	$ 58,179.00	$ 49,500.00
LIFE & LTD INSURANCE		$ 5,532.00	$ 7,900.00
PAYROLL PROCESSING FEES	6045	$ 1,387.00	$ 2,500.00
SUTA	6047	$ 3,793.00	$ 9,000.00
POTENTIAL WAGES			
TOTAL SALARIES & BENEFITS		$ 827,496.00	$ 1,133,167.00
OFFICE SUPPLIES & EXPENSES			
OFFICE SUPPLIES	6210	$ 16,209.00	$ 25,000.00
OFFICE EXPENSES	6212	$ 92,883.00	$ 130,000.00
MISC. OFFICE EXPENSE	6214		$ 500.00
POSTAGE	6216	$ 41,865.00	$ 50,000.00
EQUIPMENT	6218		$ 1,000.00
TOTAL OFFICE SUPPLIES & EXPENSE		$ 150,957.00	$ 206,500.00
TELEPHONE/UTILITIES			
ELECTRICITY	6310	$ 4,167.00	$ 15,000.00
GAS	6312	$ 162.00	$ 6,000.00
WATER/SEWER	6314	$ 1,025.00	$ 2,500.00
TELEPHONE	6316	$ 13,232.00	$ 21,000.00
TOTAL TELEPHONE/UTILITIES		$ 18,586.00	$ 44,500.00
BUILDING & GROUNDS			
IMPROVEMENTS	1414	$ 8,000.00	$ 20,000.00
JANITORIAL SERVICE	6410		$ 10,000.00
BUILDING/GROUNDS MAINTENANCE	6412	$ 7,176.00	$ 10,000.00
TOTAL BUILDING/GROUNDS		$ 15,176.00	$ 40,000.00
MEETING EXPENSE			
BOARD/ANNUAL	6510	$ 14,319.00	$ 45,000.00
ASSOCIATION	6512	$ 7,930.00	$ 25,000.00
REGIONAL	6514	$ 14,944.00	$ 15,000.00
SECTION III	6518	$ 2,701.00	$ 6,000.00
NATIONAL	6524	$ 15,186.00	$ 20,000.00
MISC.	6526	$ 8,726.00	$ 10,000.00
SPONSORS	6527	$ 500.00	$ 500.00
TOTAL MEETING EXPENSE		$ 64,306.00	$ 121,500.00
AWARDS			
AWARDS & PLAQUES	6618	$ 92,057.00	$ 128,000.00
SCHOLARSHIPS	6622	$ 2,000.00	$ 32,000.00
MISC.	6614		$ 1,000.00
TOTAL AWARDS		$ 94,057.00	$ 161,000.00

TEAMS			
CHAMPIONSHIPS EXPENSES	6710	$ 400,680.00	$ 785,000.00
GATE RECEIPT DISTRIBUTION	6810	$ 117,130.00	$ 375,000.00
TOTAL TEAMS		$ 517,810.00	$ 1,160,000.00
PROFESSIONAL SERVICES			
RANDOLPH CLOUD	7010	$ 13,500.00	$ 30,000.00
LONGMIRE GROUP	7011	$ 27,000.00	$ 36,000.00
LEGAL	7110	$ 10,000.00	$ 10,000.00
ACCOUNTING/AUDITING	7112	$ 30,500.00	$ 35,000.00
COMPUTER CONSULTANT	7116	$ 23,164.00	$ 35,000.00
TECHNOLOGY UPGRADES	7118	$ 1,500.00	$ 25,000.00
STRATEGIC PLAN	7120	$ 4,850.00	$ 5,000.00
PROFESSIONAL DEVELOPMENT	7818	$ 3,153.00	$ 5,000.00
DUES/SUBSCRIPTIONS	7414	$ 11,145.00	$ 11,000.00
TOTAL PROFESSIONAL SERVICES		$ 124,812.00	$ 192,000.00
TRAVEL			
SALARIED EMPLOYEES	6114	$ 1,518.00	$ 8,000.00
HOURLY EMPLOYEES	6118	$ 1,144.00	$ 2,000.00
TOTAL TRAVEL		$ 2,662.00	$ 10,000.00
INSURANCE			
CATASTROPHIC	7310	$ 342,870.00	$ 340,000.00
OFFICIALS	7312	$ 103,267.00	$ 103,134.00
INSURANCE	7316	$ 76,698.00	$ 83,387.00
TOTAL INSURANCE		$ 522,835.00	$ 526,521.00
PRINTING & PUBLICATIONS			
PROGRAMS	7410	$ 22,532.00	$ 33,000.00
PRINTING/PUBLICATIONS	7412	$ 57,786.00	$ 75,000.00
RULE BOOKS	7612	$ 34,425.00	$ 55,000.00
TOTAL PRINTING/PUBLICATIONS		$ 114,743.00	$ 163,000.00
MISCELLANEOUS			
VEHICLE EXPENSE	7210	$ 6,536.00	$ 13,000.00
DEPRECIATION	7525		$ 50,000.00
ADVERTISING	7550	$ 36,261.00	$ 45,000.00
PROMOTIONS/PR MATERIALS	7551	$ 8,632.00	$ 12,000.00
BRANDING/MARKETING	7575	$ 15,855.00	$ 20,000.00
HALL OF FAME	7700	$ 13,447.00	$ 28,000.00
MISCELLANEOUS	7810	$ 3,500.00	$ 2,000.00
BANK CHARGES	7812	$ 12,552.00	$ 17,000.00
GIFTS	7820	$ 2,378.00	$ 2,500.00
ENDOWMENT	7826	$ 2,004.00	$ 2,500.00
SPONSORSHIP FULFILLMENT	7827	$ 37,110.00	$ 50,000.00
INTEREST EXPENSE	7916	$ 18,197.00	$ 20,000.00
TOTAL MISCELLANEOUS EXPENSES		$ 156,472.00	$ 262,000.00
TOTAL EXPENSES		$ 2,609,912.00	$ 4,020,188.00
TOTAL REVENUE		$ 3,108,277.00	$ 4,032,967.00
TOTAL EXPENSES		$ 2,609,912.00	$ 4,020,188.00
NET BALANCE		$ 498,365.00	$ 12,779.00